



User: Industrial Weed Control Company
Industry: Vegetation Management

Vegetation management services company chooses WPS Office for greater ease and convenience in team process flow

The Problem

The company's office manager, James Pettit, wanted to find a digital solution to help improve process management for his team of 50 field sales reps. The field reps relied on a manual process of handwriting their work tickets, which was cumbersome and time consuming. The reps often traveled and would end up holding their paper tickets for weeks at a time, turning in a handful of tickets at once, which slowed down the whole system.

Pettit sought a solution that could update this manual ticket process—as well as field mapping—with a more seamless digital system. He wanted his team's workflow to be handled more efficiently and consistently, with the ability for the field reps to submit the information on a daily basis even while traveling, rather than needing to wait until they were back in the office. In reviewing potential solutions, Pettit also kept costs in mind. He considered MS Excel as an option but found it too pricey at \$130-140 per user.

Case Study: Industrial Weed Control Company Uses WPS Office Productivity Suite to Achieve Significant Cost Benefits and Time Savings

The Solution

As Pettit continued his search for a solution to improve corporate use of field work computers, one of his field reps told him about WPS Office. He looked into this office productivity suite and became increasingly interested in trying it out after hearing tech reviewers describe WPS as the “best alternative to MS Office.”

The company worked with the customer service department at WPS Office to get the system up and running for the team of approximately 50 field reps. The team was excited about how smoothly the set-up process went and how quickly their process flow was improved.

“Our choice to switch to WPS Office turned out great—we’ve had no issues or problems,” said Pettit. “Field reps who travel and are not close to the office used to have to call in from the road with their total, and then turn in their work tickets when they were back at the office. With WPS Office, since most hotels have Wifi, now the reps can immediately upload their files into Dropbox so that they are received right away on a daily basis. This has helped our process flow tremendously.”

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With WPS Office on board, the company realized significant cost benefits, as well as time savings. Pettit found that the company could procure two to three WPS licenses for the approximate price of a single Excel license. This made a big difference to the bottom line when the savings were spread throughout the group of around 50 users.

In terms of time saved, by replacing the company's previous manual work ticket process with a digital process using WPS Office, the reps no longer had the cumbersome burden of writing out each ticket by hand. What's more, staff no longer had to spend time trying to decipher manual tickets that contained handwriting that was difficult to read. They also didn't have to spend time tracking down paper tickets that had been lost or were missing—previously a frequent occurrence that sucked hours of time out of the day. The former delays caused by reps failing to turn in their tickets in a timely manner while on the road evaporated as well, since the manual process was replaced by regular digital upload of the tickets to Dropbox no matter where the reps traveled.

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How It Works

WPS Office Suite offers a Complete Office Suite—including Writer, Presentation, Spreadsheets, and a built-in PDF reader—in an easy-to-use and familiar user interface. The suite offers complete compatibility with Microsoft Office Documents, as well as more than 230 fonts and hundreds of free templates. Integration with cloud providers such as Google Drive, Drop Box and Box gives users the ability to collaborate with others and support business operations.

WPS Office has a free Mobile Office Suite for Android that allows users to view, edit, and create Office documents anywhere. WPS Office has more than 550 million Android users and has received over 875,000 reviews on Google Play. The application is fully compatible with MS Office and Google Docs and is available free with no subscription required. WPS Office also offers a free Mobile Office Suite for iPhone and iPad, which is fully compatible with Microsoft Office and Google Docs and supports English, French, German, Portuguese, Spanish, and Japanese.

Learn More

To download a free Personal Version of WPS Office or the Premium Business 30-Day Trial, visit <https://www.wps.com>.